# CORE SKILLS FOR MEDIATION ADVOCACY TRAINERS & ASSESSORS

ORGANIZED BY



Association of Mediation Assessors, Trainers and Instructors 國際爭議解決及風險管理協會 International Dispute Resolution & Risk Management Institute

#### SUPPORTED BY

國際爭議解決專業代理人協會 International Professional Dispute Resolution Advocates Association





A one-day introductory training course leading to membership of the UK-based Association of Mediation Assessors, Trainers and Instructors (AMATI) and as an Advocacy Trainer and / or Assessor of the International Dispute Resolution and Risk Management Institute (IDRRMI).

#### **Key Learning Objectives**

- Teaching mediation advocacy as an essential tool in practice development
- Preparing for mediation role of the client, role of the advocate
- Using the mediator, using the process
- Identifying option generation for client gain
- Understanding what mediation advocates have to know
- The nature of assessing candidates for accreditation in mediation advocacy
- Practical methodology for assessment

## **Training Modules**

- Introduction to mediation practice in Hong Kong and internationally
- Introduction to advocacy standards and competencies of the Standing Conference of Mediation Advocates (SCMA) and International Professional Dispute Resolution Advocates Association (IPDRAA)
- How the advocate can use the global Dispute Resolution Platform of IDRRMI to handle International Disputes and Risk Management

DATE 25 OCT 2018 (Thur) TIME 9:30 am - 5:30 pm VENUE 21/F, Success Commercial Building, 245-251 Hennessy Road, Wanchai, Hong Kong

# **Trainers**



#### **Prof. Dr. Andrew GOODMAN**

LL.B., MBA, PhD, FCIArb, FInstCPD, FRSA, Barrister, CEDR Mediator, IMI mediation advocate, trainer and consultant in conflict avoidance and management, and dispute strategy



#### **Dr. LAW Wai Hung Francis**

Hon. LLD, MBA, MHKMC, SIME, CWPM, IPDRA, Adjunct Senior Lecturer, Mediator, Arbitrator, Advocate, Negotiator, Assessor and Trainer

#### **Medium**

English

#### **Course Fee**

#### HK\$3,500

[The course fee will include assessment, refreshments and luncheon. It does not include membership subscription to AMATI.]

## CPD

HKMC: 7 points MHJMC: 7 points IDRRMI: 7 points

#### Enquiries

#### Mr. Hin LEE

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Email: admin@idrrmi.org Website: https://idrrmi.org

# About the **Trainers**



**Prof. Dr. Andrew Goodman** practices at 1 Chancery Lane and is a Master of the Bench of Inner Temple. He has been an arbitrator since 1988, a CEDR mediator since 1993 and travels internationally in that capacity and as a mediation advocate, trainer, advisor and consultant to governments, judiciaries, Bars and companies. He is Convenor of the Standing Conference of Mediation Advocates, Director of the Association of Mediation Assessors, Trainers and Instructors and a member of the Bar ADR Committee, the Independent Standards Commission of the International Mediation Institute and Co-Chair of the IMI Mediation Advocacy Appraisal Sub-Committee. He is currently a visiting mediation and dispute management trainer to the Hong

Kong and Nepal Bar Associations and the Judicial Academy of the Nepal Supreme Court, the Nepal International ADR Centre, the Thai International Arbitration Centre, and the Lagos Multi-Door Courthouse. He is an advisor on mediation to the Turkish Court of Cassation and the High Council of Justice in Brussels.

His areas of professional practice extend to commercial, construction, oil and gas, partnership, franchising, professional negligence and farming disputes. He has been recommended as a leading junior in professional indemnity work and mediation in the *Legal 500* for 22 years and for four years was listed in *Chambers Directory* as a leading practitioner in ADR. He is currently Professor of Conflict Management and Dispute Resolution Studies at Rushmore University, a sometime visiting lecturer on the LLM / MA courses in Dispute Resolution at UCL and SOAS, University of London, and a peripatetic lecturer in mediation at 10 other UK universities; he is a visiting lecturer in arbitration and mediation at the Dubai Real Estate Institute, and a sessional lecturer at Mandela Institute, University of the Witwatersrand.

Between 2007-2010 he was Director of Mediation Training for the Royal Institution of Chartered Surveyors and led the CMC approved RICS mediator training courses in the UK and abroad until 2012. He was a guest lecturer on ADR for the Lord Chancellor's Visiting Chinese Lawyers' Fellowship Programme and has trained in mediation and conflict management and contracts management in the UAE, Kuwait, Oman, Nigeria, Turkey, Hong Kong, Malaysia, the Netherlands, Nepal, Thailand, India, Poland, Germany, France and Belgium; he advises governments, judiciaries and NGOs on mediation advocacy in Belgium, Croatia, Nigeria, Ghana, India, Singapore, Thailand, Kurdistan and the People's Republic of China. He speaks widely on the subject both on an in-house and open basis.

Andrew is a senior mediator at the Mainland - Hong Kong Joint Mediation Center; the Nepal International ADR Centre; the Thailand Arbitration Centre.



**Dr. Francis Law** is the President of Hong Kong Mediation Centre (HKMC), Founding Chairman of Mainland - Hong Kong Joint Mediation Center (MHJMC), Founding Chairman of the International Dispute Resolution and Risk Management Institute (IDRRMI), President of the Academy of International Dispute Resolution and Professional Negotiation (AIDRN), Past Chairman of Asian Mediation Association (AMA), Vice-Chairman of Guangdong, Hong Kong and Macau Mediation Alliance (GHMMA). He is a member of the Steering Committee on Mediation and Accreditation Sub-committee of the Department of Justice of Hong Kong.

Francis is an experienced international business consultant and expert of dispute resolution. He has more than 30 years of experience in public administration management, human resources, conflict management and corporate development. He has the expertise in organizational development, competency building, leadership development, performance management and executive coaching.

Francis is the Lead Trainer and the Lead Assessor of the Dispute Resolution profession in Hong Kong, China and other Asia countries. He is the Adjunct Senior Lecturer of the LLM / MA courses of Macau University of Science and Technology and City University of Macau and Heng Seng Management College of Hong Kong. He has trained up thousands of coaches, assessors, trainers and professionals in relation to conflict resolution, negotiation and workplace mediation, including government officials, lawyers, social workers and other professionals in conjunction with Universities in Hong Kong, in the mainland and overseas. He also assists Arbitration and Mediation Institutions in Asia to set up mediation policy, design mediation training and establish the assessment and disciplinary mechanism. Leading HKMC and partnering with the China Council for the Promotion of International Trade / China Chamber of International Commerce (CCPIT / CCOIC) Mediation Center, he co-founded the Mainland - Hong Kong Joint Mediation Center (MHJMC) with the support from the Department of Justice of Hong Kong in 2015; MHJMC is the first diversified cross-border commercial dispute resolution platform. In January 2018, the Shenzhen Qianhai Cooperation Zone People's Court, MHJMC and the Shenzhen Court of International Arbitration jointly constructed the Belt & Road International Commercial Court-Connected Mediation Centre of Qianhai. It is the first Mediation-Litigation conversion center aimed at effectively resolving the Belt and Road and international commercial disputes. Since 2016, Francis has been leading delegations to attend the United Nation Commission on International Trade Law Sessions and presented professional comments and contributed to the Mediation Convention.

# **Course Requirements**

- Applicants should be an Assessor or Trainer of Mainland Hong Kong Joint Mediation Center (MHJMC) and / or IDRRMI / a Trainer of Hong Kong Mediation Centre (HKMC)
- Conversant with mediation theories, skills and their applications
- Good communication skills and have the ability to adapt their communication styles to suit the needs of target participants
- Good command of both written and spoken Putonghua, while proficiency in English will be an added advantage

## **Pre-requisites**

Prior to attending this course, it is recommended that the participants have detailed understanding of mediation process and applications of skills. Participants will be required to undertake some pre-reading tasks.

### Certificate

- Certificate of Attendance will be presented to participants with 70% attendance for the course.
- Certificate of Completion will be presented to participants with 70% or above attendance for the course and a pass grade in the assessment.
- With the Certificate of Completion, participants will be eligible to be a member of AMATI and an Advocacy Trainer and / or Assessor of IDRRMI within 1 year upon completion of this course.

## **Registration Method**

#### **Please submit**

- i) the completed enrolment form via the Google Link below: https://goo.gl/forms/ytBxUQoZ7najt3qG3
- ii) Registration of Interest
- iii) course fee to 21/F Success Commercial Building, 245-251 Hennessy Road, Wanchai, Hong Kong in person or by mail or email on or before 8 October 2018.

### **Payment Methods**

**Cheque (Hong Kong Bank Account Holder)** Cheque should be made payable to "Mainland - Hong Kong Joint Mediation Center Limited".

#### Bank Transfer (Hong Kong Bank Account Holder)

Please transfer your course fee to Bank of China (Account No: 012-704-0-007316-3; Account Name: Mainland - Hong Kong Joint Mediation Center Limited).

Please write your full name, contact number and the course title on the back of your cheque or copy of the bank-in slip and send to IDRRMI by mail or email.

For other payment methods, please contact Mr. Hin Lee at +852 2866 1800 or via email at admin@idrrmi.org.

## **Refunding Arrangement**

The result of successful application will be announced by 9 October 2018. No refund will be arranged at all circumstances after 9 October 2018.

## About Association of Mediation Assessors, Trainers and Instructors

Association of Mediation Assessors, Trainers and Instructors (AMATI) is a UK-based standards organization which provides quality assurance for those seeking mediation training. AMATI is an active network of experienced professionals looking to benchmark best practice and share knowledge through member forums and conferences. It offers expertise and perspectives on key issues within the sector, underpinned by international practitioner contacts and academic research, networking, events and training. Its affiliate programme certifies quality assurance in training and content standards in courses and projects being undertaken by governments, NGOs, practitioner bodies, professional private and charitable institutions and seats of academic learning.

#### About International Dispute Resolution & Risk Management Institute

International Dispute Resolution and Risk Management Institute (IDRRMI) is a leading global professional body in the field of dispute resolution which receives support and recognition from prominent dispute resolution organizations such as Hong Kong Mediation Centre and Mainland – Hong Kong Joint Mediation Center. IDRRMI is dedicated to provide the Belt and Road enterprises and other global organizations with one-stop solutions for dispute resolution, risk management, internal control, and corporate governance. IDRRMI has also established an accreditation mechanism to assess and certify future dispute resolution specialists of different levels. IDRRMI comprises dispute resolution experts from more than 20 countries and regions and collaborates with over 40 partner organizations in Hong Kong, China and overseas. To popularize the concept of diversified dispute resolution, IDRRMI has launched the first international platform in connection with China's diversified dispute resolution mechanism. The Advisory Board of IDRRMI consists of distinguished leaders in the commercial sector, legal profession and public services, including Ms. Leung Oi Sie, Elsie, GBM, JP, former Secretary of Justice of Hong Kong; Mr. Rimsky Yuen Kwok Keung, GBM, SC, JP, former Secretary of Justice of Hong Kong; and Ms. Tam Wai Chu, Maria, GBM, GBS, CBE, JP, Deputy Director of HKSAR Basic Law Committee of Standing Committee of National People's Congress.

#### Terms and Conditions

A. Selection will be made on the basis of applicants' mediation experience, training experience of mediation related course(s) and other mediation related experience.

B. Registration must be made by returning the completed enrolment form via google link and sending the crossed-cheque or copy of the bank-in slip to 21/F, Success Commercial Building, 245-251 Hennessy Road, Wanchai, Hong Kong **on or before 8 October 2018**. Confirmation will be notified by email upon successful registration **on or before 9 October 2018**. No refund will be arranged at all circumstances after 9 October 2018.

C. If you do not receive any email confirmation from the Secretariat after 9 October 2018, your name will be on the waiting list. Your submitted cheque will be voided subsequently by the Secretariat if you have not been assigned a place in the captioned course. If your application fee was made by bank transfer, a cheque will be issued to you as the refund.

D. Participants must sign in and sign out. Participants who are late for more than 20 minutes or leave earlier will not be qualified for the completion of HKMC's, MHJMC's & IDRRMI's CPD Points.

E. If you are not able to attend the captioned course upon receipt of the confirmation email, you are required to inform the Secretariat as soon as you are aware of your unavailability on / before the course date by email. No refund will be made after confirmation.

F. IDRRMI reserves the right to accept / reject the registration.

G. If typhoon signal no.8 or above or black rainstorm warning signal is hoisted and not lowered by 2 hours before the lesson starts, the course will be postponed or cancelled. Rescheduled date / time / venue will be announced in due course.

H. In case of any disputes, IDRRMI reserves the right to make final decisions.

I. The course is subject to change at any time without liability.

